



JOB VACANCY

Junior Sales Lead Generator

Fordingbridge, Hants, UK

Corintech is a leading manufacturer of cutting-edge IOT & Cloud-Based data-logging technologies. Following some exciting new product releases, we are looking for a Junior Sales Lead Generator to join our team.

You would be responsible for identifying new markets and applications for our environmental and temperature monitoring products. You will work closely with our sales team to generate leads, initiate contact and schedule sales meetings whilst maintaining accurate records in our CRM system.

The ideal candidate will have excellent communication and interpersonal skills, and the ability to think strategically and creatively. We are looking for someone who is extremely proactive, motivated, organized, and able to work independently. Some experience in sales or customer service would be beneficial.

Key Responsibilities:

- Assist in identifying and qualifying potential customers through various lead generation methods (e.g., non-aggressive cold calling, emailing, networking and building relationships)
- Help to build and maintain a strong pipeline of leads for the sales team to follow up
- Research and gather information on target industries and companies
- Collaborate with the sales team to develop and execute lead generation strategies

Qualifications:

- Strong communication and interpersonal skills
- Confident and friendly phone manner
- Familiarity with cloud-based technology and datalogging is beneficial

We offer a comprehensive training program, mentorship and the opportunity to learn from experienced sales professionals. If you are passionate about technology and are looking for an exciting opportunity to be part of a growing company, we would love to hear from you.

- Competitive salary.
- Generous annual leave.
- One month's paid sabbatical every six years.
- Professional development opportunities.
- Fun, collaborative work environment.

If this role appeals to you and you wish to find out more information, or apply please contact: personnel@corintech.com.

Corintech is a non-smoking company